

PROJECT COVER SHEET

COUNTRY: REGIONAL / East Europe and Central Asia
IMPLEMENTING AGENCY: UNIDO
PROJECT TITLE: Demonstration Project on the Replacement of CFC Centrifugal Chillers in Croatia, Serbia and Montenegro, Romania and Macedonia
PROJECT IN CURRENT BUSINESS PLAN: No
SECTOR: Refrigeration
SUB-SECTOR: Air Conditioning and Process Cooling
PROJECT IMPACT (ODS TO BE ELIMINATED): 28 ODP-weighted mt
PROJECT DURATION: 36 months
PROJECT COSTS:
Incremental Capital Cost: US\$ 3,500,000
Co-financing: (US\$ 1,280,000)
Contingency (10% of equipment cost): US\$ 222,000
Total Project Cost: US\$ 2,442,000
Requested Grant: US\$ 2,442,000
Implementing Agency Support Cost: US\$ 183,150
Total Cost Of Project To Multilateral Fund: US\$ 2,625,150
Status Of Counterpart Funding: Commitment confirmed by counterpart
Project Monitoring Milestones Included: Yes
National Coordinating Agency: National Ozone Units

PROJECT SUMMARY

The project will phase out 28 ODP MT of CFCs by replacing 12 CFC based centrifugal chillers in 4 countries in the Eastern Europe and Central Asia Network; Croatia, The Former Yugoslav Republic of Macedonia, Serbia and Montenegro and Romania. The sites selected cover a variety of sectors: a hospital, a bank, industry, shopping centers and public buildings. The project includes 60% of the costs for the replacement of 12 centrifugal chillers supported by 40% counterpart co-financing (US\$ 2,220,000), costs for administering the funds (US\$ 100,000), technical assistance (US\$ 100,000), funds for fostering local initiatives for chiller replacement (US\$ 50,000) and funds for organizing a regional workshop at the end of the demonstration project to exchange information on the results of the demonstration project with other countries in the region.

Impact of project on country's Montreal Protocol obligations:

The project will demonstrate the value of early chiller replacement and phase out 28 ODP MT of ozone depleting substances in the chiller sub-sector

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1. Project objective

The project aims at demonstrating the value of replacing a number of CFC-based centrifugal chillers into non-CFC alternatives in four European Countries operating under Article 5 of the Montreal Protocol on substances that deplete the ozone layer namely Croatia, Serbia Montenegro, Romania and Macedonia (herein referred to as Balkan countries).

- The main objectives of the proposed project are to assist countries:
- To reduce their consumption of ozone depleting substances (ODS) as required under the Montreal Protocol
- To improve the energy efficiency of liquid chillers, demonstrating actual energy savings resulting from the replacement of 12 old CFC chillers in the 4 in the EECA region and reducing greenhouse gas emissions in refrigeration and air conditioning sector.
- The project will specifically facilitate the early replacement of CFC chillers with low-energy efficiency to non-CFC chillers with a high-energy efficiency.

Based on intermediate findings of the demonstration project, UNIDO will develop a replacement policy for the remaining CFC chillers in the 4 countries in cooperation with the competent Government Bodies and stakeholders.

2. Background

The Fourteenth Meeting of the Parties (MOP), in its decision XIV/9, decided to request the Technology and Economic Assessment Panel (TEAP) to collect data and assess the portion of the refrigeration service sector made up by chillers and identify incentives and impediments to the transition to non-CFC equipment and prepare a report; and to request the TEAP to submit the report to the Open-ended Working Group meeting (OEWG) for their consideration. The sixteenth MOP considered the recommendations of the OEWG and decided to request the Executive Committee through decision XVII/13 to fund additional demonstration projects to demonstrate the value of replacement of CFC-based chillers. In the light of decision XVII/13 of the Parties, the Executive Committee decided to establish a funding window amounting to US \$15.2 million for the chiller sector in 2005 and requested Secretariat to prepare a study on criteria and modalities on how a regional fund for the chiller sector might come into operation to be considered at the Forty Sixth Meeting.

The Forty Sixth Meeting of the Executive Committee considered the report of the Secretariat and adopted decision 46/33, which invites the implementing agencies to submit to the Forty Seventh Meeting of the Executive Committee project proposals to demonstrate the feasibility of and the modalities for replacing centrifugal chillers through the use of resources outside the Multilateral Fund and which could be replicated in other countries.

The general conditions for such investment demonstration projects are:

- Ensure a regional and geographical balance of projects
- Consumption of ODS for servicing of chillers represents a good portion of the overall servicing consumption of a country
- The relevant countries have enacted and are enforcing legislation to phase out ODS
- The project intends to use financial resources outside the Multilateral Fund such as national programmes, GEF funding or other sources. The credibility of those financial resources has to be demonstrated before disbursement of funds approved under the Multilateral Fund can commence;
- The total funding per chiller is determined using a mathematical and/or business model, taking into account relevant decisions of the Executive Committee, such as the share of transitional ownership
- The maximum Multilateral Fund grant for a particular country is US \$1,000,000; for regional projects
- The project proposal includes a general strategy for managing the entire CFC chiller sub-sector in the countries concerned.

3. Introduction

3.1. Status of Country's Montreal Protocol Obligations

Croatia, Macedonia, Romania and Serbia and Montenegro are very well advanced in implementing the work plan for meeting their obligations under the Montreal Protocol on Substances that Deplete the Ozone Layer. The 4 countries have ratified the Montreal Protocol and all its amendments except for Romania with the pending ratification of the Beijing amendment. However, the ratification of the Beijing Amendment in Romania is expected to be approved by the end of 2005. All 4 countries have a Law for banning the import and export of ODS and ODS containing equipment and have consequently Introduced a licensing system controlling the ODS imports.

The servicing sector is the largest sub-sector constituting the CFC consumption in the Balkan Countries, which is being taken care of through the implementation of the refrigerant management plans and the terminal phase out management plans.

The servicing of chillers as a percentage of the total CFC consumption in the servicing sub-sector is presented in table 1 below:

Table 1: Reported CFC consumption in 2004 (kg)

| Country | Refrigeration service sub-sector | Chiller servicing Consumption |
|------------------------------|----------------------------------|-------------------------------|
| Croatia | 78,830 | 6,805 |
| Macedonia | 108.8 | 6,030 |
| Romania | 104.75* | 4,400 |
| Serbia and Montenegro | 342,000 | 5,230 |

*estimated CFC consumption in the servicing sector

3.2. Chiller Sub-Sector Background

The number of centrifugal chillers in Balkan countries is relatively small for several reasons; There is a limited number of large buildings in the Balkan countries, out of which only a few have central air conditioning systems. Most of the central air conditioning systems use reciprocating chillers with R22 for cooling capacities from 20 to 500 kW. For large capacities usually two or three chiller units are used. Since 1985, screw compressors with R22 slowly became available as alternatives to reciprocating compressors in the range from 300 kW to 1000 kW, and to centrifugal chillers for bigger capacities.

There were a few manufacturers of reciprocating chillers in the former Yugoslavia. However, after 1991 the new independent countries stopped chillers' production as they couldn't be competitive on the open market. The four Balkan countries have since then been totally importing all types of chillers mostly from developed countries. Therefore, since 2000 the imported chillers are charged with HFC refrigerants, usually R407C in reciprocating, scroll and screw chillers, and R134a in screw chillers.

Almost all centrifugal chillers in four Balkan countries excluding Romania are imported from US companies York, Carrier and Trane. In the meantime some old CFC centrifugal chillers are replaced with new non-CFC ones.

The moderate continental climate in the four countries influences the operating hours of the chillers. Typically, air conditioning systems run during the period May to September and for a period of about 6 to 12 hours per day. The annual operating time of chillers in air conditioning systems is therefore estimated at 700 to 1800 hours/year.

On the other hand, the operating time for industrial chillers varies depending on the production process. It is estimated that the average operating time of chillers in most factories is between 2000 and 8000 hours/year.

Chillers suffer from low quality maintenance for all types of chillers especially centrifugal ones and lack of preventive measures to avoid leakage. Only a few personnel are trained by brand name companies in the time of chillers purchase, i.e. 20 to 30 years ago. Therefore, today's new personnel are not versed in proper maintenance and servicing. On the other hand, many owners don't allow money for regular maintenance, spare parts and in time service in order to "save money" that is wrong. For many owners it

is too expensive to call a company which is specialized in service of centrifugal chillers. Consequently, many chillers are in a poor technical condition working with lower COP, having frequent failures and a high refrigerant leakage rate (up to 100%). The prove is evident looking at building facade where many individual split systems air conditioners are built even a central air conditioning system exists. This trend must be prevented because central air conditioning systems are more efficient and with longer life than individual air conditioners.

The operation of chillers is dependent on the cooling water coming from the cooling tower. All the time fresh water (about 3 to 5 % of re-circulated water) must be added to the cooling tower. This fresh water must be under previous chemical treatment that is not practiced in regular operation. As a result there is a sediment and scale in the condenser's tubes causing many problems: less heat transfer, higher condensing pressure, hard operation of compressors and more probable failure.

Inventories of centrifugal chillers

UNIDO initiated preparatory project development in the four Balkan countries through preparation of a survey in the chiller sector attempting to create an inventory of CFC based centrifugal chillers in each country outlining the ownership, age groups, types, charge and releases for each chiller. Results of the survey are summarized below:

Table 2. Key data on the chiller population in Croatia, Serbia and Montenegro, Romania and Macedonia

| | Croatia | Serbia&M | Romania | Macedonia | Overall (or average) |
|--------------------------------|----------------|---------------------|----------------|------------------|-------------------------------------|
| Number of chillers | 22 | 34 | 7 | 23 | 86 |
| CFC charge total, kg | 29,343 | 20,265 | 9,000 | 15,100 | 73,708 |
| CFC charge per unit, kg | 1,334 | 596 | 1,286 | 657 | 857 |
| Leakage total, kg/y | 6,805 | 5,230 | 4,400 | 6,030 | 22,465 |
| Leakage per unit, kg/y | 309 | 154 | 629 | 262 | 261 |
| Capacity average, kW | 1,115 | 1,280 | 1,100 | 1,090 | 1,150 |
| Operating time, hours/y | 2,456 | 3,718 | 2,766 | 1,430 | 2,500 |
| Energy consumpt., MWh/y | 971 | 1,264 | 2,261 | 566 | 5,062 |
| COP average | 3.67 | 3.40 | 2.48 | 3.01 | 3.25 |
| CO2-eq emission, tCO2/y | 75,574 | 76,074 | 44,901 | 58,748 | 255,296 |

4. Approach

4.1. General

The key objective of the proposed demonstration projects should be to clearly evaluate and demonstrate the incentives for operators to convert / replace CFC based centrifugal chillers.

As demonstrated by the work carried out by the World Bank in developing its opportunity cost model, it will only be through detailed understanding of these incentives that operators and owners will be persuaded to invest in conversion or replacement activities.

The project is designed to identify all applicable incentives for owners and operators. These fall within 3 principle categories:

- Financial – opportunity cost, energy savings, reduced maintenance
- Operational – process improvement, improved reliability
- Practical – lifecycle replacement, planned reconfiguration,

It has been found in non-article 5 countries that the instigation of basic plant monitoring, including energy consumption, chiller efficiency, operation and control regime often highlights potential process improvements that have significant cost savings potential in terms plant utilisation, energy efficiency and even reduced plant capacity requirements. A key feature of the demonstration project will therefore be to apply rigorous monitoring of chiller installations before and after replacement.

The chiller project will be implemented using strict criteria under which a chiller replacement can be co-funded. The criteria developed and refined by this project will then be used for the national strategy for chiller replacements.

The concept of a revolving fund has been analyzed, but is not included in this proposal. Results of the cash flow analysis of a revolving fund are presented as annex V to this document.

An opportunity cost model will be applied in each counterpart and this will take into account local factors such as energy costs, cost of debt finance, and operator's access to finance and other and average life cycles of plant. It will also be important to take account of and technical and economic know how of operators when considering how to validate the models to owners, operators and investors.

The incentive for chiller replacement will be a demonstrated based on a rate of return of investments in the range of 30% through an innovative financial mechanism consisting of a national component through green loans, funds from the MF, in kind contribution and provider guaranteed energy efficiency.

4.2. Outputs

The outputs of the demonstration project will include the technical selection of the most suitable replacement options, the development of appropriate monitoring and evaluation protocols and the development of appropriate financial mechanisms for co-funding future projects throughout the region.

| Output | Activities | Measures |
|---|--|---|
| Demonstration: More chillers are converted to ODS free technology in the region. | <ul style="list-style-type: none"> • Selection of four chiller replacements according selection criteria with the best demonstrative value • Detailed energy and performance monitoring • International tender on conversion technology for these four sites • Contracting the conversion and monitoring its progress • Publishing the results from the conversions | <p>chillers converted</p> <p>monitoring output and analysis</p> |
| Awareness: Governments, end users and manufacturers are | <ul style="list-style-type: none"> • Translation of results from the demonstration projects into Local language | <p>regional conference</p> |

| | | |
|--|---|--|
| <p>aware of the economic incentives from chiller replacement.</p> | <ul style="list-style-type: none"> • National workshops with institutions, manufacturers and end users • Regional conference for all Local countries on the results of the demonstration projects • Publication of proceedings from the conference • Promotion of chiller replacement through media | <p>user survey</p> <p>more suppliers enquiries</p> |
| <p>Environmental Impact: R11 and R12 is recovered and reused.</p> <p>Reduced CO₂ emissions</p> | <ul style="list-style-type: none"> • Provision with R&R equipment (R&R unit for R12, liquid pump for R11 and necessary storage devices) or including mandatory recovery of refrigerant in the contracts for the demonstration sites • Arranging for gas distributors or equipment supplier to buy the recovered refrigerant • Monitor progress of reuse of refrigerant | <p>28,000 kg CFC refrigerant recovered and available to service sector</p> |

5. Site Selection Criteria

The demonstration project will be based on installation of high efficiency non-CFC chillers with an average rated energy consumption of 0.60 kW per capacity of refrigerated ton.

The technology selected must minimize impact on global warming be technically feasible for the application, environmentally sound and economically viable.

The basic estimates factors used to develop the details of the proposal are as follows:

- Average chiller capacity and efficiency
- Baseline electricity consumption
- Electricity consumption with new chillers
- Cost of electricity
- Estimated running time
- Baseline water consumption
- Cost of water
- Water consumption with new chillers
- Refrigeration demand over time
- Refrigerant leakage
- Technical condition
- Solvency of company
- Hold legal status of the buildings
- Availability of qualified technicians
- Average remaining life
- Owners prepared to co fund

6. Project site selection

The following sites were selected in consultation with the national ozone offices taking into account the criteria indicated above:

6.1. Croatia (4 sites)

| Site | Chiller model | Cooling capacity kW | COP | Age | Refrigerant charge Kg | Refrigerant leakage kg/year |
|---------------------|-------------------|---------------------|-------|------|-----------------------|-----------------------------|
| DINA Petrokemija | York LTD 76+M326A | 1,400 | 1.750 | 1982 | 20,000 | 6,000 |
| Opca Bolnica Osijek | Trane ECVGA-20 | 700 | 4.000 | 1981 | 272 | 30 |
| “ SRDJ” Galeria | Carrier, 19DG | 1,080 | 2,500 | 1971 | 250 | 40 |
| Ministry of Economy | York MTD 85 | 1,050 | 4.300 | 1981 | 450 | 35 |

6.2. Serbia&Montenegro (5 sites)

| Site | Chiller model | Cooling capacity kW | COP | Age | Refrigerant charge kg | Refrigerant leakage kg/year |
|--------------|---------------------|---------------------|------|------|-----------------------|-----------------------------|
| Birografika | Carrier 19DH6 | 815 | 3.25 | 1973 | 400 | 250 |
| VMA Hospital | Carrier 19EB | 3,000 | 4.22 | 1980 | 1,362 | 300 |
| RT-CG | Carrier 19 DH | 930 | 3.72 | 1979 | 280 | 50 |
| Viskoza KORD | Mitsubishi T12105-1 | 1,512 | 3.69 | 1965 | 560 | 100 |
| Aerodrom | Carrier 19D | 800 | 3.40 | 1978 | 300 | 150 |

6.3. Romania (1 site)

| Site | Chiller model | Cooling capacity kW | COP | Age | Refrigerant charge kg | Refrigerant leakage kg/year |
|-------------|-------------------------|---------------------|------|------|-----------------------|-----------------------------|
| Chimcomplex | 30THMB-4000-2 Russia | 2,326 | 1.86 | 1990 | 3,000 | 1,000 |

6.4. Macedonia (2 sites)

| Site | Chiller model | Cooling capacity kW | COP | Age | Refrigerant charge kg | Refrigerant leakage kg/year |
|---------------------|---------------|---------------------|------|------|-----------------------|-----------------------------|
| National Bank of RM | Carrier 190 G | 900 | 2.80 | 1976 | 400 | 150 |
| OHIS – OCI | York TD120 | 1,700 | 3.40 | 1974 | 900 | 350 |

7. Comparison of Available Replacement Technologies**7.1. Available Technologies**

The components of a chilled-water system include a chiller, air-handling units with chilled-water coils, chilled-water loop(s) with chilled-water pump(s), a condenser water loop, condenser water pump(s), and a cooling tower. Optimizing chilled-water systems requires careful integration of these components. The main components of a water chiller are compressor, evaporator and condenser (water-to-refrigerant heat exchangers). The chiller is the heart of the system and generally the single largest energy user in non-industrial buildings.

Replacement options depend on the size of cooling capacity range, energy efficiency, environmental data, safety, flammability etc.

A - Chiller technologies alternatives

| Compressor | Typical Capacity Range | Refrigerant Alternative |
|---------------|-------------------------|--|
| Centrifugal | > 700 kW (200 ton) | HCFC-123, HFC-134a, HCFC-22 |
| Screw | 200-1500kW (50-400 ton) | HFC-134a, HCFC-22, HFC-407C, HFC-410A, R-717 |
| Scroll | 75-300kW (20-80 ton) | HFC-134a, HCFC-22, HFC-407C, HFC-410A |
| Reciprocating | 75-500 kW (20-150 ton) | HCFC-22, HFC-407C, HFC-410A, R-717 |

B - Absorption technologies

| | LiBr-H2O | NH3-H2O |
|------------------|----------|----------|
| ODP | 0.0 | 0.0 |
| GWP | 0.0 | <1 |
| COP | ≈1.0 | ≈1.0 |
| Cooling capacity | > 10 kW | > 0.1 kW |

Modern chillers use about 35% less electricity than average chillers produced just two decades ago and the best chiller today uses half the electricity of the average 1976 chiller.

The performance of a chiller can be specified using full-load or part-load efficiency (kW/ton) depending upon the application. Part-load efficiency (IPLV) is preferred for more variable loads accompanying variable ambient temperature and humidity that is more common situation.

Full-load is appropriate where chiller load is high and ambient temperature and humidity are relatively constant (e.g., for baseline chillers). In the following table recommended and best available chiller efficiencies are given published in 2004 by US Department of Energy - Federal Energy Management Program.

| Compressor Type and Capacity | Part Load Efficiency IPLV (kW/TR) | |
|------------------------------|-----------------------------------|----------------|
| | Recommended | Best Available |
| Centrifugal 150 – 299 tons | 0.52 or less | 0.47 |
| Centrifugal 300 – 2,000 tons | 0.45 or less | 0.38 |
| Rotary Screw ≥150 tons | 0.49 or less | 0.46 |
| Compressor Type and Capacity | Full Load Efficiency (kW/TR) | |
| | Recommended | Best Available |
| Centrifugal 150 – 299 tons | 0.59 or less | 0.50 |
| Centrifugal 300 – 2,000 tons | 0.56 or less | 0.47 |
| Rotary Screw ≥150 tons | 0.64 or less | 0.58 |

US Department of Energy - Federal Energy Management Program, 2004 (1 ton (refrigeration) = 3.517 kW)

The higher efficiency of today's chillers is a result mostly of the improved new control of chiller unit and optimisation of the cooling system including pumps, fans and cooling tower. It is common for modern chillers to incorporate Variable Speed Drive (VSD) systems, which allows the capacity to be varied by varying compressor speed and, in the case of centrifugal compressors, fine tuning of inlet vanes to maintain the optimum compressor efficiency at all loads.

The VSD control is recommended for chilled water and condenser water pumps, as well as cooling fans. The payback of investment in VSD control varies from 1 to 5 years.

7.2. Alternative Refrigerants for Chillers

A –Basic Parameters of Available Refrigerants

| | CFC-11 | CFC-12 | HCFC 22 | HCFC 123 | HFC 134a | HFC 407C | HFC 410A | R717 Ammonia |
|--------------------------|--------|------------|------------|----------|------------|----------|----------|--------------|
| ODP | 1.00 | 1.00 | 0.055 | 0.02 | 0.0 | 0 | 0 | 0 |
| GWP | 4,600 | 10,600 | 1,700 | 120 | 1,300 | 1,700 | 2,000 | <1 |
| Atmospheric life (years) | 45 | 100 | 11.9 | 1.4 | 13.8 | | | |
| Safety group | A1 | A1 | A1 | B1 | A1 | A1 | A1 | B2 |
| Flammability LFL | none | None | none | None | None | none | None | 15 |
| COP (*) | | | 6.35 | 6.78 | 6.27 | | 5.95 | 6.66 |
| Compressor type (**) | 4 | 1, 2, 3, 4 | 1, 2, 3, 4 | 4 | 1, 2, 3, 4 | 1, 2, 3 | 1, 2, 3 | 1, 2, 3 |

* Ideal cycle at condensing temperature of 40.6°C and evaporating temperature of 4.4°C

** Compressor types: 1-reciprocating, 2-scroll, 3-screw, 4-centrifugal

B - Basic Performance Parameters of Alternative Plants:

This includes the comparison of the existing and possibly the new refrigeration plant. The comparison is made under identical performance requirements and plant conditions.

Comparison of performance figures:

| Description | unit | CFC | 134a | Ammonia | Ammonia / SIS |
|----------------------------------|-------------------|--------|-------|---------|---------------|
| Performance rating | TR | 560 | 560 | 560 | 310 |
| Energy Consumption | kW | 465 | 392 | 369 | 321 |
| Connected Load | kW | 500 | 550 | 500 | 367 |
| COP (Compressor) | | 4,21 | 4,21 | 5,27 | 5,27 |
| Condenser rating | kW | 2,475 | 2,475 | 2,475 | 0 |
| Chiller water volume | m ³ /h | 304 | 304 | 247 | 247 |
| Ventilator rating | kW | 13 | 13 | 13,3 | 13,3 |
| Connected load | kW | 15 | 15 | 14,7 | 14,7 |
| Peripherals and pumps | kW | 58 | 58 | 60 | 60 |
| Connected load | kW | 74 | 74 | 77 | 77 |
| total connected load | kW | 589 | 639 | 458 | 458 |
| consumption | kW | 546 | 475 | 395 | 395 |
| main system COP | | 3,66 | 3,66 | 5,07 | 5,07 |
| daily average refrigeration load | kWh | 18894 | 18894 | 18894 | 18894 |
| daily el. consumption | kWh | 4849 | 4491 | 4234 | 3726 |
| Water requirements | m ³ /h | 12.0 | 12.0 | 12 | 10,1 |
| annual electricity costs | US\$ | 106193 | 98353 | 92725 | 81599 |
| annual water costs | US\$ | 27740 | 27740 | 27740 | 23024 |
| leakage rate | %/a | 15-30 | 4 | 0 | 0 |

The newest chiller systems can provide up to 38% savings in electricity and 28% in water consumption.

The project will clearly demonstrate that economic incentives combined with promotional efforts will speed up and enhance the terminal phase out of CFC for chillers very quickly. Without such efforts, the sector will be at critical stake for many following years. One important indicator for decision making will be the price for CFCs. In the midterm only a drastically reduced demand and market for CFCs will make it financially nonviable.

8. Selection of the technology

8.1. Direct project impacts

The actual amount of CFC eliminated will depend on the number of chillers replaced, the size of chillers, leakage rate, age, etc. The project impact is calculated as the sum of the volume of the refrigerant leakage for the chillers being replaced.

8.2. Indirect impacts

The replacement of the existing chillers with energy efficient chillers will result in significant savings in energy consumption. This energy efficiency would lead to a savings in emissions of carbon dioxide released during the generation of electricity.

In section 6 above, the quantity and leakage of CFCs and CO₂ emissions from the old CFC centrifugal chillers are presented. By replacing the CFC chillers with new non-CFC chillers, 30 ODP tons will be eliminated. If the new chillers are 40% more efficient, the CO₂ emissions associated with energy consumption of chillers (indirect emission) can be reduced by the same amount as well as the CO₂-equivalent emission of CFC leakage (direct emission) and from the refrigerant itself.

The average energy efficiency benefits of the replacement of one chiller are demonstrated below.

CO₂ abatement benefit from energy saving

| | Existing chiller | New chiller |
|---------------------------|------------------|-------------|
| Cooling Capacity, TR (kW) | 300 (1055) | 300 (1055) |

| | | |
|---|---------|---------|
| Energy Consumption (kW/TR) | 1.0 | 0.60 |
| Operating Hours (hrs/year) | 2,000 | 2,000 |
| Energy Consumption (kWh/year) | 600,000 | 360,000 |
| Energy Saving (kWh/year) | - | 240,000 |
| CO2 intensity of power sector (kgCO2/kWh) | 0.8 | 0.8 |
| CO2 Emission (tCO2/year) | 480 | 288 |
| Reduction of CO2 emission per year | | 192 |

Climate change benefit from refrigerant substitution (Chiller 300 TR)

| | Existing chiller | Existing chiller | New chiller |
|--|------------------|------------------|-------------|
| Refrigerant | R11 | R12 | R134a |
| Leakage average at old chiller (kg/year) | 250 | 150 | 8 |
| GWP | 4,600 | 10,600 | 1,300 |
| CO2-eq emission (tCO2/year) | 1,150 | 1,590 | 10 |
| CO2-eq reduction (tCO2/year) | 1,140 | 1,580 | - |

The total annual CO2 reduction for a 300 TR R11 chiller is 1,140 tCO2/year; while that for a R12 chiller: 1,580 tCO2/year. 12 chillers are being replaced through the demonstration project is approximately 17,680 tCO2/year.

In view of the data provided regarding the various refrigerant and taking into consideration the safety issues relating to the ammonia refrigerants as well as the national legislation in the 4 countries, all companies opted for the conversion to HFC134a as refrigerant.

Wealth Analysis of the different solutions R22, R134a, R717.

| | R22 | 1 | 2 | 3 | 4 | 5 | R134a | 1 | 2 | 3 | 4 | 5 | R717 | 1 | 2 | 3 | 4 | 5 |
|---|--|----------|---|---|---|------|----------------------------------|-----|---|---|---|-----------|-----------------------|-----|---|---|---|-----------|
| 1. ODP | 0.05 | Bad X | | | | good | 0.0 | bad | | | | good X | 0 | bad | | | | good X |
| 2. GWP | 1700 | X | | | | | 1300 | | X | | | | 0 | | | | | X |
| 3. COP | 0.7 | | | X | | | 0.7 | | | X | | | 0.9 | | | | | X |
| 4. COSTS Initial: Refrigeration system | Screw/ Turbo reference | | | | | X | Screw/ Turbo 18% | X | | | | | Screw/ Piston 10 % | | | | X | |
| Handling: Refrigerant | 3.0 \$/kg. | | | | X | | 16 (8) \$/kg. | | X | | | | 0.7 \$ | | | | | X |
| Lubricants | 20.0\$/5 L | | | | | X | 60.0 \$ / 5L | X | | | | | 45.0\$/5L | | X | | | |
| Spare parts (for 15 years). | 8000\$ | | X | | | | 10 000 \$ | X | | | | | 3000.0\$ | | | | X | |
| 5. REFRIGERANT DEPENDENCY | imported | X | | | | | imported | X | | | | | imported. | | | | | X |
| 6. HANDLING | Reference | | | | | X | 20% | X | | | | | < 20% | | X | | | |
| 7. SECURITY: Alarm system | | | | | X | | | | | X | | | | | | X | | |
| Forced ventilation | | | | | | X | | | | | | X | | X | | | | |
| Leakage detector | 500.0\$ | | X | | | | 500.0\$ | | X | | | | 0.0 \$ | | | | | X |
| Other | | | | | | X | | | | | | X | 250.0\$ | X | | | | |
| 8. TRAINING | | | | | | X | 5 days | | X | | | | 6 days | | X | | | |
| 9. LIFETIME OF EQUIPMENT | 30 years turbo 20 years screw | | | X | | X | 30 years turbo 20 years screw | | | X | | x | 30 years | | | | | X |

Table 1: R22, R134a, R717

Wealth Analysis of the different solutions R407c and R123.

| | R407c | 1 | 2 | 3 | 4 | 5 | R123 | 1 | 2 | 3 | 4 | 5 |
|-------------------------------|--------------|-----|---|---|---|------|----------------|-----|---|---|---|------|
| 1. ODP | | bad | | | | good | 0.02 | bad | | | | Good |
| 2. GWP | 1610 | X | | | | X | 1300 | | X | | | |
| 3. COP | 0.7 | | | X | | | 0.6 | | | | | X |
| 4. COSTS | Screw | | | X | | | Screw/ Turbo | X | | | | |
| Initial: Refrigeration system | 12 % | | | | | | 20 % | | | | | |
| Handling: Refrigerant | 24\$/kg | X | | | | | 10 \$/kg. | | X | | | |
| Lubricants | 60\$/5L | X | | | | | 60 \$/5L | X | | | | |
| Spare parts (for 15 years). | 10 000\$ | X | | | | | 10 000 \$ | X | | | | |
| 5. REFRIGERANT DEPENDENCY | imported | X | | | | | imported | X | | | | |
| 6. HANDLING | 20% | X | | | | | 0 % | | | | | X |
| 7. SECURITY: | Alarm system | | | X | | | | | | X | | |
| Forced ventilation | | | | | | X | | | X | | | |
| Leakage detector | 500.0 \$ | | X | | | | 500 \$ | | X | | | |
| Other | | | | | | X | | | | | | X |
| 8. TRAINING | 6 days | X | | | | | 2 days | | | | X | |
| 9. LIFETIME OF EQUIPMENT | 20 years | | | X | | | 30 years turbo | | | | | X |
| | | | | | | | 20 years screw | | | X | | |

Table 2: R407c, R123

9. Calculation of Costs

Incremental Cost Analysis

Information barriers would be removed through technical workshops and public awareness program. The estimated cost of individual project components and the incremental cost are shown in tables below.

Calculated (estimated) costs for replacement of a chiller with cooling capacity 300 TR (1,036 kW) to 500 TR

| Investment costs (per chiller) | US\$ |
|------------------------------------|---------|
| Chiller | 150,000 |
| Installation and site preparation | 30,000 |
| Maintenance contract | 15,000 |
| Procurement / shipping / insurance | 5,000 |
| Total | 200,000 |

For the same cooling capacity the suppliers offer a chiller with different size of evaporator and condenser and many accessories which influence the price. In principle, bigger sizes of evaporator and condenser give more efficient chiller. An improved control increases energy efficiency, especially part load efficiency up to 0.35 kW/TR if a VSD is built in (at additional cost of about 25,000 US\$). This contributes to a more reliable chiller operation and long life as well.

Cost of energy saving

| | Existing chiller | New chiller |
|-----------------------------------|------------------|-------------|
| Cooling Capacity (TR) | 300 | 300 |
| Energy Consumption (kW/TR) | 1.0 | 0.60 |
| Operating Hours (hours/year) | 2,000 | 2,000 |
| Energy Consumption (kWh/year) | 600,000 | 360,000 |
| Electricity Cost (US\$/kWh) | 0.10 | 0.10 |
| Annual Cost of Energy (US\$/year) | 60,000 | 36,000 |
| Cost of Energy Saving (US\$/year) | | 24,000 |

Due to the short operating hours of chillers in the region, the simple payback (without discount rate) for a chiller replacement is more than 6 years. For the same conditions as above in the following table the cost of energy saving is calculated depending for different operating time and electricity cost.

Cost of Energy saving (US\$/year) depending of operating hours and electricity cost

| Electricity Cost (US\$/kWh) | Operating Hours (hrs/year) | | | |
|-----------------------------|----------------------------|--------|--------|--------|
| | 1,000 | 2,000 | 4,000 | 6,000 |
| 0.07 | 8,400 | 16,800 | 33,600 | 50,400 |
| 0.10 | 12,000 | 24,000 | 48,000 | 72,000 |
| 0.12 | 14,400 | 28,800 | 57,600 | 86,400 |

A project implementation team should be established for monitoring, supervision of chillers installations, verification etc.

The incremental cost for the demonstration project where 12 CFC centrifugal chillers will be replaced with repayment in duration of 5 years is presented in the table below.

Incremental cost, replacement of 12 chillers (3 years project)

| | Baseline | Alternative | Increment |
|-----------------------------------|-----------|-------------|-----------|
| Environment benefit | | | |
| Reduction ODS tons | | 8.0 | 8.0 |
| Reduction tCO ₂ -eq/yr | | 136,000 | 136,000 |
| Costs (US\$) | | | |
| Capital costs | 0 | 3,400,000 | 3,400,000 |
| Fund administering | 0 | 100,000 | 100,000 |
| Technical assistance | 0 | 100,000 | 100,000 |
| Local initiatives | 0 | 50,000 | 50,000 |
| Energy consumption costs | 1,800,000 | 1,080,000 | -720,000 |
| Regional Workshop | 0 | 50,000 | 50,000 |
| Total | 1,800,000 | 4,780,000 | 2,980,000 |

In the incremental costs there are components to administer the fund (disbursement of loans and repayment), organizing of bidding to purchase chillers, technical assistance to chiller users, training, supervision of chillers installations, verification of equipment, monitoring of project implementation, assistance in development and implementation of local chiller initiatives and dissemination of information.

Project Budget

| | Total Project Budget | MLF funding | Co-Funding (40%) |
|---|----------------------|----------------|------------------|
| Cost of Chillers | US\$ 3,200,000 | US\$ 1,920,000 | 1,280,000 |
| Administering funds | US\$ 100,000 | US\$ 100,000 | 0 |
| Technical assistance | US\$ 100,000 | US\$ 100,000 | 0 |
| Preparation of local initiatives to replace chillers | US\$ 50,000 | US\$ 50,000 | 0 |
| Regional Workshop for Information Dissemination on results of the Demonstration Project | US\$ 50,000 | US\$ 50,000 | 0 |
| Contingency | US\$ 350,000 | US\$ 222,000 | US\$ 128,000 |
| Total | US\$ 3,850,000 | US\$ 2,442,000 | US\$ 1,408,000 |

| | Total Project Budget | MLF funding | Co-Funding (40%) |
|-----------------------|----------------------|-------------|------------------|
| Croatia | 1,427,250 | 899,250 | 528,000 |
| Macedonia | 508,750 | 332,750 | 176,000 |
| Romania | 701,250 | 437,250 | 264,000 |
| Serbia and Montenegro | 1,212,750 | 772,750 | 440,000 |
| Total | 3,850,000 | 2,574,000 | 1,408,000 |

10. Financing options

Owners of the selected project sites were contacted by the national ozone units to obtain their commitment for co-financing. While some had the money insufficient money which withheld their replacement plans, others needed to allocate the money needed for the replacement. For that many of them are considering loan or leasing options. The percentage of co-financing was also discussed. Companies are willing to provide 40% co-financing.

The financial mechanism consists of the following components:

1. Counterpart investment
2. In kind contribution (national)
3. National Co- financing through green loan from a energy fund
4. Contracting (national or international)
5. Provider guaranteed energy efficiency (reference list)
6. International co-financing through GEF and/or CDM mechanism
7. Funds from the MF

A conversion would cost an owner around 14,5 % interest for a three years commercial credit. Taking the low inflation rate of 6,3 % in consideration, the credit costs 8 %.

Taking also in consideration that the energy savings may vary by 50 % from case to case, the IRR of the investment should be significantly higher than the rate of debt and reach a minimum of 15 % to sufficiently cover the economic risk. Especially in cases, where the remaining lifetime of chillers is 17 years and more, only the investment in the most modern and energy efficient technology can gain an acceptable financial return.

Without project, the internal rate of return (IRR) for the conversion would be lower or equal the average market discount rate. It is very unlikely that in such case the owners will give priority to the replacement of chillers before other investments with a higher rate of return. Even in the case of higher efficiencies, such as 0.59 kW/TR for new chillers, the rate of return barely achieves the recover of the debt.

In order to initiate the conversion project, an initial grant of around US\$ 2,4 million will be requested. This amount will be used to establish a revolving fund which will, in the first instance, finance the conversion of 12 chillers as a demonstration project. After a lapse of 11 months the pilot project will be evaluated to ascertain its success. If the project is found to be working according to estimate, a second phase will be initiated where a further 80 chillers may be considered for conversion.

Incorporation of international chiller manufacturers

Manufactures of centrifugal chillers can play a vital role in this project. Usually they are well aware of the situation of the possible client for a chiller replacement. In a Memorandum of Understanding the UNIDO will formulate the cooperation with the large chiller manufacturers like York, Grasso, Carrier, and Trane.

The regional approach is given through the dissemination and translation of the results from the demonstration projects and the national financial mechanism to all European countries. The conference will be organized right after the demonstration projects had been conducted.

Representatives of the suppliers in the European region were contacted. They all showed interest to participate in the chiller demonstration projects offering various options from giving discounts to options for leasing chillers and "Energy Savings Performance Contracting" (ESPC) which is to repay the cost of the chiller over several years by paying the energy saving cost. In these cases a bank guaranty is required, it is suggested that a governmental institution could support and provide a guaranty because the interest rates of banks in Balkan countries are high (more than 10%) and as guaranty a mortgage with double than real value is required. Formal offers in this connection will be provided through the process of competitive bidding through which selection will take place.

In the sub-projects where large energy saving is expected, an ESPC purchase model should be implemented. An ESPC allows an activity the flexibility of purchasing new energy efficient chillers and systems with no up-front cost. At first, measurement of energy consumption (COP) of old chiller must be carried out. After installation of new more energy efficient chiller and measurement of energy consumption of new chiller, the purchaser re-pays to the supplier (or to ESCO contractor) cost level of energy saving. The measurements have to be verified by a third party, in this case an expert appointed by UNIDO.

Based on the results of the project, a replacement policy for the remaining chillers will be prepared attempting to utilize funds from the Global Environment Facility and possibly preparing a CDM project. The policy will investigate for other possibilities of co-financing from national energy agencies or national energy conservation funds such as :

- Serbia&Montenegro: Energy Efficiency Centre, within Ministry of Mining and energy
- Romania: Romanian Agency for Energy Conservation, within Ministry of Economy and Commerce
- Croatia: Hrvatska Elektroprivreda - ESCO
- Macedonia: Department of Energy, within Ministry of Economy

11. PROJECT COSTS

The total project cost is estimated at US\$ 2,442,000.

The Incremental Capital Costs of US\$ 2,220,000 include capital investments required.

A contingency of US\$ 222,000 equal to 10% of the capital equipment cost is included to cover unforeseen expenditure.

Implementing agency support costs of US\$ 183,150 are 7.5% of the total grant request.

12. IMPLEMENTATION

The project will be implemented according to the rules and procedures of UNIDO, under the management of the backstopping officer of UNIDO, in close cooperation with the counterpart company. The Ozone Unit of the Ministry of the Environment in each country will do all necessary local coordination and control.

Suitably qualified and experienced consultants will be appointed and fielded by UNIDO, to substantively assist and supervise the technical aspects of the conversion process, to perform troubleshooting and to provide assistance in specialized product redesign work. The respective job description(s) will be prepared on approval of the project.

The detailed Terms of Reference for the supplies and services to be provided under the project will be elaborated after project approval and sent to the company for his review. After competitive bidding, performed by UNIDO in accordance with UNIDO's financial rules and procedures, a General Contractor will be appointed by UNIDO for the supply of the project equipment (production equipment, etc.). Training and production expertise is likely to be provided by individuals who will be separately contracted by UNIDO.

The final equipment specification and work plan can only be elaborated after approval of the basic approach for project implementation by the MFMP.

Permission from local authorities for the introduction of the new technologies under this project will be obtained by the counterpart, who will also be responsible for the compliance of the new technologies with the established national standards.

Having accepted the conversion of its plants to the application of non-ODS technologies under this project, the counterpart, shall be committed to provide the following inputs:

- All activities and costs related to the construction work needed (including the provision of technical infrastructure) to accommodate the new technologies introduced under this project;
- Technical staff, local labor as required by the General Contractor;
- Provision of tools, transportation and lifting equipment as required;
- Provision of materials, utilities, services, manpower, etc. related to commissioning, start-up, trial runs, prototyping and testing;
- Local transport, communication and secretarial facilities for the General Contractor's and UNIDO's staff involved in the project's implementation;
- All other expenses not included in this Project Document and not covered by the budget approved by the Multilateral Fund for the Implementation of the Montreal Protocol.

The General Contractor will elaborate the specification of these works after project approval and the necessary site inspection. Thus, the costs of construction work can be specified only after appointment of the General Contractor and finalization of the equipment list. The relevant construction work shall be

arranged by the counterpart under the supervision of the General Contractor and in line with the established milestones for this project

UNIDO as Implementing Agency has the necessary experience and capabilities for the successful implementation of projects at enterprise level. Upon approval of the project by the MFMP the whole budget will be transferred to UNIDO. Any substantive or financial deviation from the approved project is subject to approval by the MFMP and UNIDO.

13. PROJECT MONITORING MILESTONES

| Milestone | Month, after approval | Results | | | Remarks |
|--|-----------------------|----------|--------------|-------|---------|
| | | Achieved | Not achieved | Delay | |
| Implementation Agreement submitted to beneficiary | 2 | | | | |
| Implementation Agreement signed | 2 | | | | |
| TOR for equipment (Refrigerant equipment and foaming machines) | 2 | | | | |
| TOR for equipment cleared by beneficiary | 2 | | | | |
| Bids requested | 2 | | | | |
| Bids received, evaluated | 4 | | | | |
| Contract for equipment supply signed | 4 | | | | |
| Equipment delivered | 8 | | | | |
| Commissioning and trial runs | 8 | | | | |
| Decommissioning and destruction of replaced equipment | 2 | | | | |
| Submission of project | 36 | | | | |

Annex I – Croatia

Due to time constraints and problems during the data collection such as owners not allowing the consultant to access the sites, the survey in Croatia included only 22 CFC centrifugal chillers. It is to be noted though that the number of CFC chillers reported in the TEAP report on chillers (2004) is 54 CFC centrifugal chillers. A few of these chillers have been already replaced with new non-CFC chillers or retrofitted during the last year. It is recommended to allocate some funds in the demonstration project to prepare a more comprehensive survey in Croatia, which will facilitate the formulation of an inclusive replacement policy.

The refrigerants used in the surveyed chillers are CFC11 and CFC12 and their age is in the range of 14 to 34 years. One chiller of specific interest was that at DINA Petrokemija, a petrochemical industry, with a power of 1,400 kW and a refrigerant charge of 20,000 kg.

Table I. Detailed information on the surveyed chiller population in Croatia

| No | Owner | Manufactured | CFC | Charge kg | Leakage kg/y | Power kW | COP | Operating hours/y | Energy MWh/y |
|----|----------------------|--------------|---------|-----------|--------------|----------|-------|-------------------|--------------|
| 1 | DINA Petrokemija (1) | 1982(83) | CFC-12 | 20,000 | 6,000 | 1,400 | 1.750 | 8,160 | 6,400 |
| 2 | DINA Petrokemija (2) | 1980(82) | CFC-500 | 2,000 | 50 | 3,700 | 4.500 | 8,400 | 6,800 |
| 3 | Zagrebcanka | 1975 | CFC-11 | 159 | 5 | 974 | 4.450 | 1,512 | 257 |
| 4 | INA | 1980(83) | CFC-12 | 681 | 30 | 1,150 | 3.100 | 4,320 | 1,144 |
| 5 | Robna kuća "Dobri" | 1971(75) | CFC-11 | 300 | 45 | 1,280 | 3.680 | 1,320 | 460 |
| 6 | "SRDJ" - Galerija | 1971(72) | CFC-11 | 250 | 40 | 1,080 | 2.500 | 1,740 | 749 |
| 7 | INA Administracija | 1986(87) | CFC-12 | 372 | 50 | 1,340 | 4.100 | 1,400 | 420 |
| 8 | Vjesnik | 1978(79) | CFC-11 | 350 | 150 | 1,400 | 4.000 | 3,000 | 400 |
| 9 | Opca Bolnica Osijek | 1981 | CFC-12 | 272 | 30 | 700 | 4.000 | 3,240 | 507 |
| 10 | Opca Bolnica Osijek | 1981 | CFC-12 | 195 | 20 | 515 | 3.430 | 2,200 | 162 |
| 11 | Opca Bolnica Osijek | 1984(92) | CFC-12 | 220 | 25 | 620 | 3.500 | 2,000 | 360 |
| 12 | RK Koteks | 1978 | CFC-12 | 450 | 15 | 880 | 4.000 | 2,700 | 594 |
| 13 | RK Koteks | 1978 | CFC-12 | 450 | 15 | 880 | 4.000 | 2,700 | 594 |
| 14 | Four Point | 1991(92) | CFC-12 | 372 | 20 | 850 | 3.150 | 1,170 | 239 |
| 15 | Ministry of Economy | 1981(83) | CFC-11 | 450 | 35 | 1,050 | 4.300 | 1,320 | 225 |
| 16 | Ministry of Economy | 1982(83) | CFC-12 | 272 | 25 | 545 | 4.200 | 1,320 | 123 |
| 17 | SC Gripe | 1978(79) | CFC-11 | 450 | 40 | 1,150 | 3.800 | 300 | 77 |
| 18 | SC Gripe | 1978(79) | CFC-11 | 450 | 40 | 1,150 | 3.800 | 300 | 91 |
| 19 | FINA | 1977(78) | CFC-11 | 250 | 30 | 700 | 2.900 | 1,320 | 200 |
| 20 | SAS | 1978(79) | CFC-11 | 400 | 40 | 875 | 4.000 | 1,600 | 350 |
| 21 | SAS | | CFC-11 | 500 | 50 | 1,150 | 3.800 | 2,000 | 600 |
| 22 | RK NAMA | | CFC-11 | 500 | 50 | 1,150 | 3.800 | 2,000 | 600 |

Project Costs - Croatia

| | Total Project Budget | MLF funding | Co-Funding (40%) |
|---|----------------------|--------------|------------------|
| Cost of Chillers | US\$ 1,200,000 | US\$ 720,000 | 480,000 |
| Administering funds | US\$ 35,000 | US\$ 35,000 | 0 |
| Technical assistance | US\$ 35,000 | US\$ 35,000 | 0 |
| Preparation of local initiatives to replace chillers | US\$ 15,000 | US\$ 15,000 | 0 |
| Regional Workshop for Information Dissemination on results of the Demonstration Project | US\$ 12,500 | US\$ 12,500 | 0 |
| Contingency | US\$ 129,750 | US\$ 81,750 | US\$ 48,000 |
| Total | US\$ 1,427,250 | US\$ 899,250 | US\$ 528,000 |

The cost of the chiller replacement at DINA Petrokemija is estimated at US\$ 600,000 including cost for performing a feasibility study.

Annex II – The Former Yugoslav Republic of Macedonia

The survey in Macedonia identified 23 CFC centrifugal chillers using CFC-11 and CFC-12. These units are relatively old (20 to 30 years) and part of them is out of use. The main feature of the installations in usage is the large annual consumption of refrigerants, which is due to the advanced level of amortizations. The data shows annual consumption of: 1,700 kg CFC-11 for four aggregates in usage.

The survey of centrifugal chillers in Macedonia shows that a number of these installations are mainly out of use. Some of the enterprises are bankrupt; some of the factories are shot down due to economical disruptions after disintegration of former Yugoslavia:

8 chillers are damaged and should be dismantled.

9 chillers are in standstill (bankruptcy, stopped production, technology change). They are in working condition or could be repaired. Some owners offer them for sale.

6 chillers are in working condition with some problems and should be replaced.

Table II. Detailed information on the surveyed chiller population in Macedonia

| No. | Owner | Manufactured | CFC | Charge kg | Leakage kg/y | Power kW | Operating hours/y | Energy MWh/y |
|-----|-----------------|--------------|--------|-----------|--------------|----------|-------------------|--------------|
| 1 | MNT | 1976 | CFC-11 | 400 | 130 | 367 | 600 | 220 |
| 2 | MNT | 1976 | CFC-11 | 400 | 130 | 367 | 600 | 220 |
| 3 | MNT | 1976 | CFC-11 | 400 | 130 | 300 | 500 | 150 |
| 4 | National Bank | 1976 | CFC-11 | 400 | 150 | 321 | 1,200 | 386 |
| 5 | National Bank | 1976 | CFC-11 | 400 | 150 | 321 | 1,200 | 386 |
| 6 | Astibo | 1978 | CFC-11 | 400 | 100 | 321 | 1,500 | 482 |
| 7 | Astibo | 1978 | CFC-11 | 400 | 100 | 321 | 1,500 | 482 |
| 8 | Astibo | 1978 | CFC-11 | 400 | 100 | 321 | 1,500 | 482 |
| 9 | Tutunski Komb. | 1974 | CFC-11 | 450 | 150 | 444 | 2,000 | 889 |
| 10 | Tutunski Komb. | 1974 | CFC-11 | 450 | 150 | 444 | 2,000 | 889 |
| 11 | OHIS - OCI | 1974 | CFC-11 | 700 | 250 | 205 | 1,200 | 246 |
| 12 | OHIS - OCI | 1974 | CFC-11 | 700 | 250 | 205 | 1,200 | 246 |
| 13 | OHIS - OCI | 1974 | CFC-11 | 900 | 350 | 500 | 1,440 | 720 |
| 14 | OHIS - OCI | 1974 | CFC-11 | 900 | 350 | 500 | 1,440 | 720 |
| 15 | OHIS - Malon | 1979 | CFC-12 | 1,200 | 500 | 518 | 2,000 | 1,036 |
| 16 | OHIS - Malon | 1979 | CFC-12 | 1,200 | 500 | 518 | 2,000 | 1,036 |
| 17 | OHIS - Malon | 1981 | CFC-12 | 1,200 | 500 | 630 | 2,000 | 1,260 |
| 18 | OHIS - Malon | 1981 | CFC-12 | 1,200 | 500 | 518 | 2,000 | 1,036 |
| 19 | OHIS - Malon | 1979 | CFC-12 | 1,200 | 1,000 | 357 | 2,000 | 714 |
| 20 | Hemteks | 1985 | CFC-11 | 450 | 120 | 333 | 1,500 | 500 |
| 21 | Hemteks | 1985 | CFC-11 | 450 | 120 | 333 | 1,500 | 500 |
| 22 | Railway Station | 1988 | CFC-11 | 450 | 150 | 205 | 1,000 | 205 |
| 23 | Railway Station | 1988 | CFC-11 | 450 | 150 | 205 | 1,000 | 205 |

Project Costs - Macedonia

| | Total Project Budget | MLF funding | Co-Funding (40%) |
|---|----------------------|---------------------|---------------------|
| Cost of Chillers | US\$ 400,000 | US\$ 240,000 | 160,000 |
| Administering funds | US\$ 20,000 | US\$ 20,000 | 0 |
| Technical assistance | US\$ 20,000 | US\$ 20,000 | 0 |
| Preparation of local initiatives to replace chillers | US\$ 10,000 | US\$ 10,000 | 0 |
| Regional Workshop for Information Dissemination on results of the Demonstration Project | US\$ 12,500 | US\$ 12,500 | 0 |
| Contingency | US\$ 46,250 | US\$ 30,250 | US\$ 16,000 |
| Total | US\$ 508,750 | US\$ 332,750 | US\$ 176,000 |

Annex III - Romania

The policy in Romania before 1990 prohibited the import of equipment from west developed countries. Moreover, since 1990 several CFC chillers were replaced with new non-CFC ones. The survey in Romania therefore identified only 7 CFC centrifugal chillers using CFC-11 and CFC-12. Two of the chillers are installed in Romanian Radio Broadcasting, one of which is out of use, two in Romanian TV and three in an industrial facility, Chimcomplex. All chillers are 20 - 40 years olds and are in a poor technical condition with frequent failures and large leakages.

Table III. Detailed information on the surveyed chiller population in Romania

| No. | Owner | Manufactured | CFC | Charge kg | Leakage kg/y | Power kW | COP | Operating hours/y | Energy MWh/y |
|-----|----------------|--------------|--------|-----------|--------------|----------|------|-------------------|--------------|
| 1 | Romanian Radio | 1987 | CFC-11 | 450 | 450 | 582 | 3.22 | 990 | 179 |
| 2 | Romanian Radio | 1987 | CFC-11 | 450 | 450 | 582 | 3.22 | 990 | 179 |
| 3 | Romanian TV | 1984 (85) | CFC-11 | 800 | 800 | 1,163 | 3.69 | 3,960 | 1,247 |
| 4 | Romanian TV | 1964 (65) | CFC-11 | 700 | 700 | 1,163 | 3.06 | 700 | 266 |
| 5 | Chimcomplex | 1983 | CFC-12 | 1,800 | 500 | 930 | 1.16 | 2,160 | 1,728 |
| 6 | Chimcomplex | 1983 | CFC-12 | 1,800 | 500 | 930 | 1.16 | 2,160 | 1,728 |
| 7 | Chimcomplex | 1990 (96) | CFC-12 | 3,000 | 1,000 | 2,326 | 1.86 | 8,400 | 10,500 |

Project Costs - Romania

| | Total Project Budget | MLF funding | Co-Funding (40%) |
|---|----------------------|---------------------|---------------------|
| Cost of Chillers | US\$ 600,000 | US\$ 360,000 | US\$ 240,000 |
| Administering funds | US\$ 10,000 | US\$ 10,000 | 0 |
| Technical assistance | US\$ 10,000 | US\$ 10,000 | 0 |
| Preparation of local initiatives to replace chillers | US\$ 5,000 | US\$ 5,000 | 0 |
| Regional Workshop for Information Dissemination on results of the Demonstration Project | US\$ 12,500 | US\$ 12,500 | 0 |
| Contingency | US\$63,750 | US\$ 39,750 | US\$ 24,000 |
| Total | US\$ 701,250 | US\$ 437,250 | US\$ 264,000 |

The cost of the chiller replacement at Chimcomplex is estimated at US\$ 600,000 including cost for performing a feasibility study.

Annex IV- Serbia&Montenegro

Due to the ongoing privatization process in the country, some companies did not allow access to information on the equipment volume and its technical data, which they considered confidential and privileged information. The survey in S&M included 34 CFC centrifugal chillers using the refrigerants CFC-11, CFC-12 and CFC-114 installed in commercial complexes, hospitals, hotels and large industrial corporations. The chillers age is 19 to 40 years.

A number of companies closed their production for various techno-economical reasons and were not accessible for the survey. Some of their chillers are in working condition, but at the moment are not in operation. Some chillers are damaged and used for spare parts, these should be dismantled. Operation and maintenance logbooks were not in place in any of the surveyed companies.

Table 4.3. Detailed information on the surveyed chiller population in Serbia and Montenegro

| No. | Owner | Manufactured | CFC | Charge kg | Leakage kg/y | Power kW | COP | Operating hours/y | Energy MWh/y |
|-----|-----------------|--------------|---------|-----------|--------------|----------|------|-------------------|--------------|
| 1 | Aerodrom | 1978 | CFC-11 | 300 | 150 | 800 | 3.40 | 3,360 | 791 |
| 2 | Aerodrom | 1978 | CFC-11 | 300 | 150 | 800 | 3.40 | 3,360 | 791 |
| 3 | Aerodrom | 1978 | CFC-11 | 300 | 150 | 800 | 3.40 | 3,360 | 791 |
| 4 | Birografika | 1973(74) | CFC-11 | 400 | 250 | 815 | 3.25 | 2,160 | 542 |
| 5 | DIN | 1972 | CFC-11 | 300 | 80 | 440 | 2.50 | 6,720 | 1,183 |
| 6 | DIN | 1972 | CFC-11 | 300 | 80 | 440 | 2.50 | 6,720 | 1,183 |
| 7 | EI – Nis | 1983 | CFC-11 | 300 | 100 | 800 | 3.50 | 5,040 | 1,152 |
| 8 | EI – Nis | 1983 | CFC-11 | 300 | 100 | 800 | 3.50 | 5,040 | 1,152 |
| 9 | Hotel Yug. | | CFC-12 | 426 | 80 | 650 | 3.00 | 4,800 | 1,040 |
| 10 | Hotel Yug. | | CFC-12 | 426 | 80 | 650 | 3.00 | 4,800 | 1,040 |
| 11 | Hotel Yug. | | CFC-12 | 426 | 80 | 650 | 3.00 | 4,800 | 1,040 |
| 12 | Klinicki centar | 1986(88) | CFC-12 | 989 | 50 | 1,850 | 3.84 | 1,200 | 578 |
| 13 | HTP Milocer | 1978 | CFC-11 | 280 | 90 | 800 | 3.40 | 5,040 | 1,186 |
| 14 | HTP Milocer | 1978 | CFC-11 | 280 | 90 | 800 | 3.40 | 5,040 | 1,186 |
| 15 | RT-CG | 1979(84) | CFC-11 | 280 | 50 | 930 | 3.72 | 1,800 | 450 |
| 16 | RT-CG | 1979(84) | CFC-11 | 280 | 50 | 930 | 3.72 | 1,800 | 450 |
| 17 | TK Centar | 1973 | CFC-12 | 517 | 100 | 1,000 | 3.50 | 7,200 | 2,057 |
| 18 | TK Centar | 1973 | CFC-12 | 517 | 100 | 1,000 | 3.50 | 7,200 | 2,057 |
| 19 | Urb. Zavod | | CFC-12 | 326 | 100 | 600 | 3.10 | 2,400 | 465 |
| 20 | Viskoza Energ. | 1955 | CFC-11 | 900 | 300 | 1,740 | 3.00 | 3,200 | 1,856 |
| 21 | Viskoza Energ. | 1955 | CFC-11 | 900 | 300 | 1,740 | 3.00 | 3,200 | 1,856 |
| 22 | Viskoza Energ. | 1955 | CFC-11 | 900 | 300 | 1,740 | 3.00 | 3,200 | 1,856 |
| 23 | Viskoza Energ. | 1955 | CFC-11 | 900 | 300 | 1,740 | 3.00 | 3,200 | 1,856 |
| 24 | Viskoza KOD | 1965(66) | CFC-11 | 570 | 200 | 760 | 3.10 | 2,880 | 706 |
| 25 | Viskoza KOD | 1965(66) | CFC-11 | 570 | 200 | 760 | 3.10 | 2,880 | 706 |
| 26 | Viskoza KORD | 1965(66) | CFC-114 | 560 | 100 | 1,512 | 3.69 | 2,400 | 983 |
| 27 | Viskoza KORD | 1965(66) | CFC-114 | 560 | 100 | 1,512 | 3.69 | 2,400 | 983 |
| 28 | Viskoza Lozofon | 1965(66) | CFC-114 | 570 | 100 | 1,500 | 3.50 | 2,400 | 1,029 |

| | | | | | | | | | |
|----|-----------------|----------|---------|-------|-----|-------|------|-------|-------|
| 29 | Viskoza Lozofon | 1965(66) | CFC-114 | 570 | 100 | 1,500 | 3.50 | 2,400 | 1,029 |
| 30 | Viskoza Lozofon | 1965(66) | CFC-114 | 570 | 100 | 1,500 | 3.50 | 2,400 | 1,029 |
| 31 | VMA | 1980 | CFC-12 | 1,362 | 300 | 3,000 | 4.22 | 8,000 | 5,687 |
| 32 | VMA | 1980 | CFC-12 | 1,362 | 300 | 3,000 | 4.22 | 2,000 | 1,422 |
| 33 | VMA | 1980 | CFC-12 | 1,362 | 300 | 3,000 | 4.22 | 2,000 | 1,422 |
| 34 | VMA | 1980 | CFC-12 | 1,362 | 300 | 3,000 | 4.22 | 2,000 | 1,422 |

Project Costs -Serbia and Montenegro

| | Total Project Budget | MLF funding | Co-Funding (40%) |
|---|-----------------------|---------------------|---------------------|
| Cost of Chillers | US\$ 1,000,000 | US\$ 600,000 | 400,000 |
| Administering funds | US\$ 35,000 | US\$ 35,000 | 0 |
| Technical assistance | US\$ 35,000 | US\$ 35,000 | 0 |
| Preparation of local initiatives to replace chillers | US\$ 20,000 | US\$ 20,000 | 0 |
| Regional Workshop for Information Dissemination on results of the Demonstration Project | US\$ 12,500 | US\$ 12,500 | 0 |
| Contingency | US\$ 110,250 | US\$ 70,250 | US\$ 40,000 |
| Total | US\$ 1,212,750 | US\$ 772,750 | US\$ 440,000 |

Annex V – Analysis of a Revolving Fund

Cash flow Analysis Revolving Fund

| year | Payback period | Balance owed | Payback | Repayments | Admin cost | Unit repl. | Funds available | Net repayments | Year 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Year 12 |
|------|----------------|--------------|----------|------------|------------|------------|-----------------|----------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|---------|---------|---------|---------|----------|
| 1 | | | | | | 11 | 2.200.000 | 2.365.000 | 788.333 | 788.333 | 788.333 | | | | | | | | | |
| 2 | 1 | 3.758.700 | -1557490 | -592.410 | 15.661 | 21 | 3.938.962 | 4.234.384 | | 1.411.461 | 1.411.461 | 1.411.461 | | | | | | | | |
| 3 | 2 | 3.602.951 | -1744380 | -592.410 | 15.661 | 8 | 1.591.724 | 1.711.103 | | | 570.368 | 570.368 | 570.368 | | | | | | | |
| 4 | 3 | 3.428.513 | -1953710 | -592.410 | 15.661 | 12 | 2.162.091 | 2.324.248 | | | | 774.749 | 774.749 | 774.749 | | | | | | |
| 5 | 4 | 3.233.142 | -2188150 | -592.410 | 15.661 | 11 | 2.148.507 | 2.309.646 | | | | | 769.882 | 769.882 | 769.882 | | | | | |
| 6 | 5 | 3.014.327 | -2450730 | -592.410 | 15.661 | 9 | 1.506.928 | 1.619.947 | | | | | | 539.982 | 539.982 | 539.982 | | | | |
| 7 | 6 | 2.769.253 | -2744820 | -592.410 | 15.661 | 8 | 1.476.543 | 1.587.283 | | | | | | | 529.094 | 529.094 | 529.094 | | | |
| 8 | 7 | 2.494.771 | -3074200 | -592.410 | 15.661 | 6 | 1.230.888 | 1.323.204 | | | | | | | | 441.068 | 441.068 | 441.068 | | |
| 9 | 8 | 2.187.351 | -3443100 | -592.410 | 15.661 | 5 | 902.074 | 969.730 | | | | | | | | | 323.243 | 323.243 | 323.243 | |
| 10 | 9 | 1.843.041 | -3856280 | -592.410 | 15.661 | 4 | 685.335 | 736.735 | | | | | | | | | | 245.578 | 245.578 | 245.578 |
| 11 | 10 | 1.457.413 | -4319030 | -592.410 | 15.661 | | 401.818 | 0 | | | | | | | | | | | | |
| 12 | 11 | 1.025.510 | -4837310 | -592.410 | 15.661 | | 362.569 | 0 | | | | | | | | | | | | |
| 13 | 12 | 541.779 | -5417790 | -592.410 | 15.661 | | 76 | 0 | | | | | | | | | | | | |
| | Totals | | | | 187.935 | | 18.607.515 | 19.181.281 | 180.262 | 1.591.724 | 2.162.091 | 2.148.507 | 1.506.928 | 1.476.543 | 1.230.888 | 902.074 | 685.335 | 401.818 | -39.250 | -362.493 |

| | | | |
|-----------------------|-----------------|----------------------|-------------------|
| Payback rate/a | -592.410 | | |
| Years | 12 | Net repayment | 16.981.281 |
| Inflation | 1,065 | | |
| SubsInt. | 1,075 | | |
| Intern.Cred. | 12% | | |
| Units replaced | 95 | | |